

# Open Formulary Strategy

## Why use an open formulary?

### Provider-aligned, not Formulary-defined.

EpiRx Health's open formulary, **Total Care Plus**, provides the most options for prescriber selection and better care for members without shifts in client pharmacy spend.



#### More options

Exclusionary formularies do not allow coverage for certain drugs that are medically necessary for some members.



#### Clinically appropriate & cost effective

We manage drug utilization through a client-tailored population health management solution and prescriber engagement to provide the greatest access to care.



#### Greater savings, higher satisfaction

Total Care Plus combined with our clinical strategy saves as much money as exclusionary formularies with greater member satisfaction.



#### No change in rebate guarantees

Selecting an open formulary doesn't change rebate guarantees offered to clients.

## OPEN FORMULARY VS. EXCLUSIONARY FORMULARY

### Example 1: Bayer Contour® test strips

Total Care Plus (open formulary)	Total Care (exclusionary formulary)
<p><b>Covered</b></p> <p>After Clinical Review</p> <hr/> <p>Pharmacist speaks with a doctor and learns member is using an insulin pump. Bayer Contour test strips are the only diabetic test strips compatible with the insulin pump. Changing the pump would not be cost effective.</p> <p>EpiRx Health Pharmacist reviews the case and ensures the patient is able to have their necessary test strips covered.</p>	<p><b>Not Covered</b></p> <p><b>Alternate Covered:</b> LifeScan OneTouch test strips</p> <hr/> <p>LifeScan OneTouch is not compatible with the insulin pump the member is using.</p> <p>Member must pay full price for Bayer Contour test strips.</p>

### Example 2: Vraylar® 1.5mg capsules

Total Care Plus (open formulary)	Total Care (exclusionary formulary)
<p><b>Covered</b></p> <p>After Clinical Review</p> <hr/> <p>Member has a mental health condition and was prescribed Vraylar 1.5mg capsules. The patient tried to use Olanzapine first, but did not fully control symptoms.</p> <p>The member's provider submits documentation to EpiRx Health for review for coverage of Vraylar 1.5mg capsules.</p>	<p><b>Not Covered</b></p> <p><b>Alternate Covered:</b> Generics</p> <hr/> <p>Vraylar 1.5mg capsules are excluded from the formulary.</p> <p>There are a few generic formulary alternatives the member would have to use or pay full price for Vraylar 1.5mg capsules.</p>